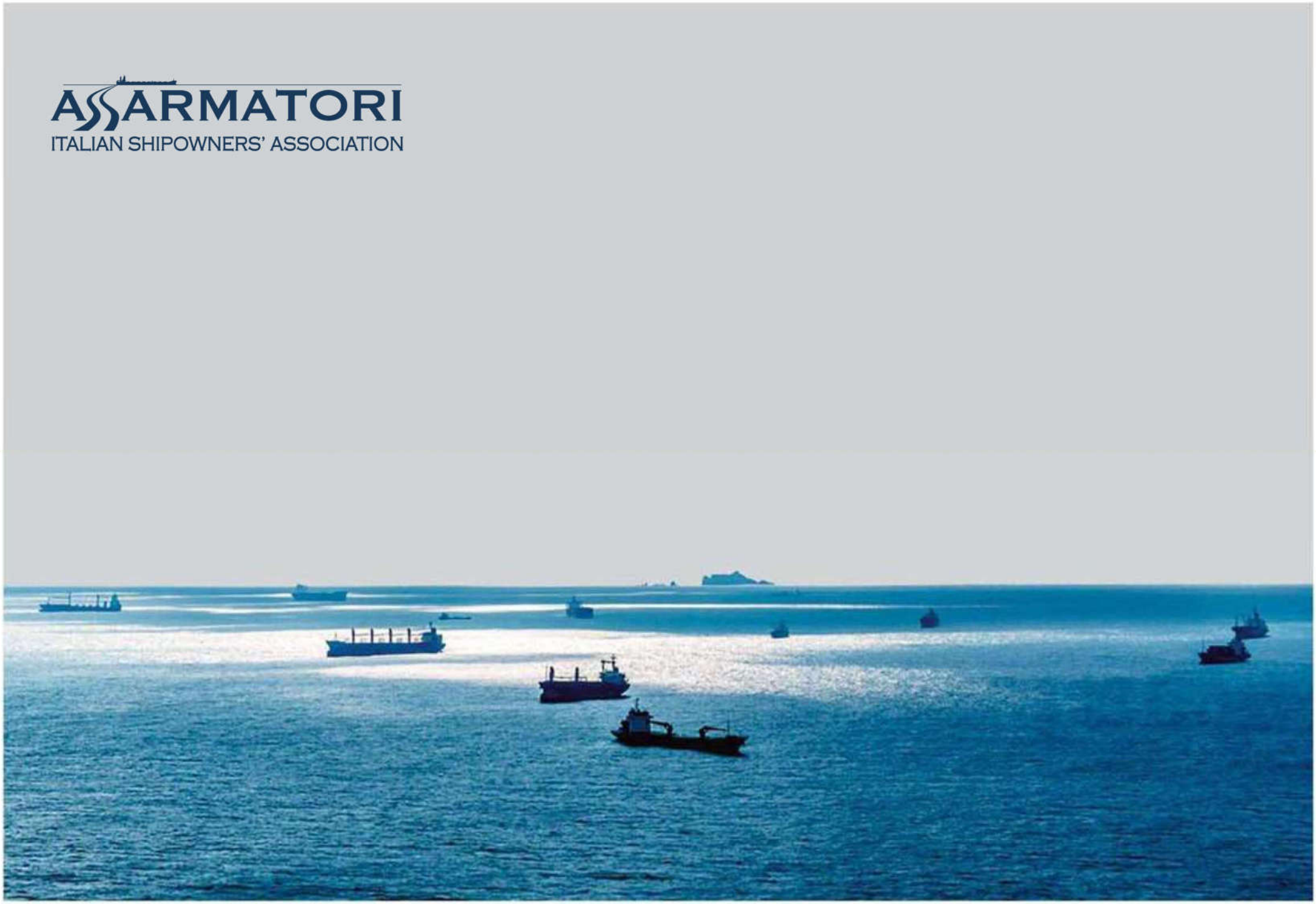
ASSARMATORI
ITALIAN SHIPOWNERS' ASSOCIATION



ABOUT US

Assarmatori is a shipowners' association with its headquarters in Rome, Italy, and an EU office in Brussels, Belgium.
Members include both national and international shipowners and ship operators who operate within the Italian maritime cluster.

Assarmatori represents a large part of the merchant fleet registered in Italy and some of the major shipping operators who maintain regular shipping services in Italy.

Our association deals with all technical, legal, environmental, safety and training, employment affairs and trade issues that impact on ships, port operations and logistics of cargo and passengers in general. We are constructively engaged in the formulation of industry's positions and policy recommendations.

We give voice to shipowners and operators on key maritime issues to improve business conditions and support investments for more efficient maritime services and development of new technologies.

We represent shipping interests at national and international levels, vis-à-vis governmental and intergovernmental Bodies, international shipping Associations and other key Players and Stakeholders. From our Brussels office we also tackle the most relevant issues at EU level, working thoroughly with the European Institutions and the relevant governmental Bodies.

Assarmatori's goals are:

• fostering a dialogue between Members and supporting them in dealing with Government and governmental Bodies at all levels in Italy and abroad

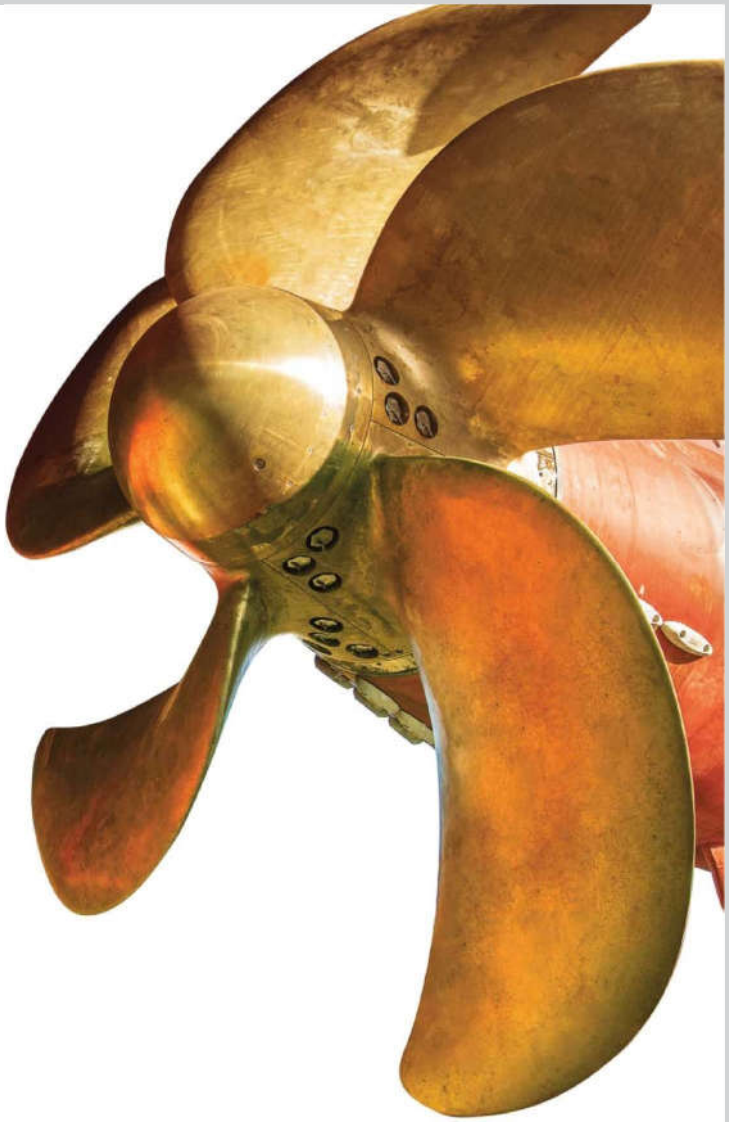
• fostering a global level playing field and promoting a competitive and open business environment to enhance the Blue Economy

• ensuring that every maritime service is properly represented, including international operators active in maritime services, terminals operators and passengers' stations in Italian ports

• ensuring that the views of its Members are properly represented and listened to by the national, European and international decision-making Bodies and Institutions

• conducting, as employers' association, collective bargaining negotiations with seafarers' unions in Italy

• promoting sustainable technical development through the application of innovative systems that reduce the environmental impact of shipping operations



OUR MEMBERS ARE OUR STRENGTH

Our toughness lies in our Membership.

Our member companies include national and international operators serving the Italian industry and population across a vast spectrum of maritime transport segments and activities. These latter range from regular services for general, containerized, liquid and bulk cargo to cruise, Ro-Ro and Ro/Ro Pax services in the Motorways of the Seas and in the Short Sea Shipping segment connecting the largest insular population in the EU.

Assarmatori represents in Italy:

• more than the 50% of the Motorways of the Sea services and maritime transport services with the islands

• over 90% of the local public passenger transport by sea

• about 40% of the total volume of both import and export of containerized cargo

• over 40% of regular cruise services in Italy, the largest cruise market in the EU

• liquid and solid bulk cargo services for the national industry infrastructure network, which is largely dependent on imports of raw materials and energy

Our Members:

• operate more than 600 ships in regular services in Italy and employ more than 60.000 people, half of them as seafarers

• guarantee sea transport services to more than 30 million passengers per year in Italy

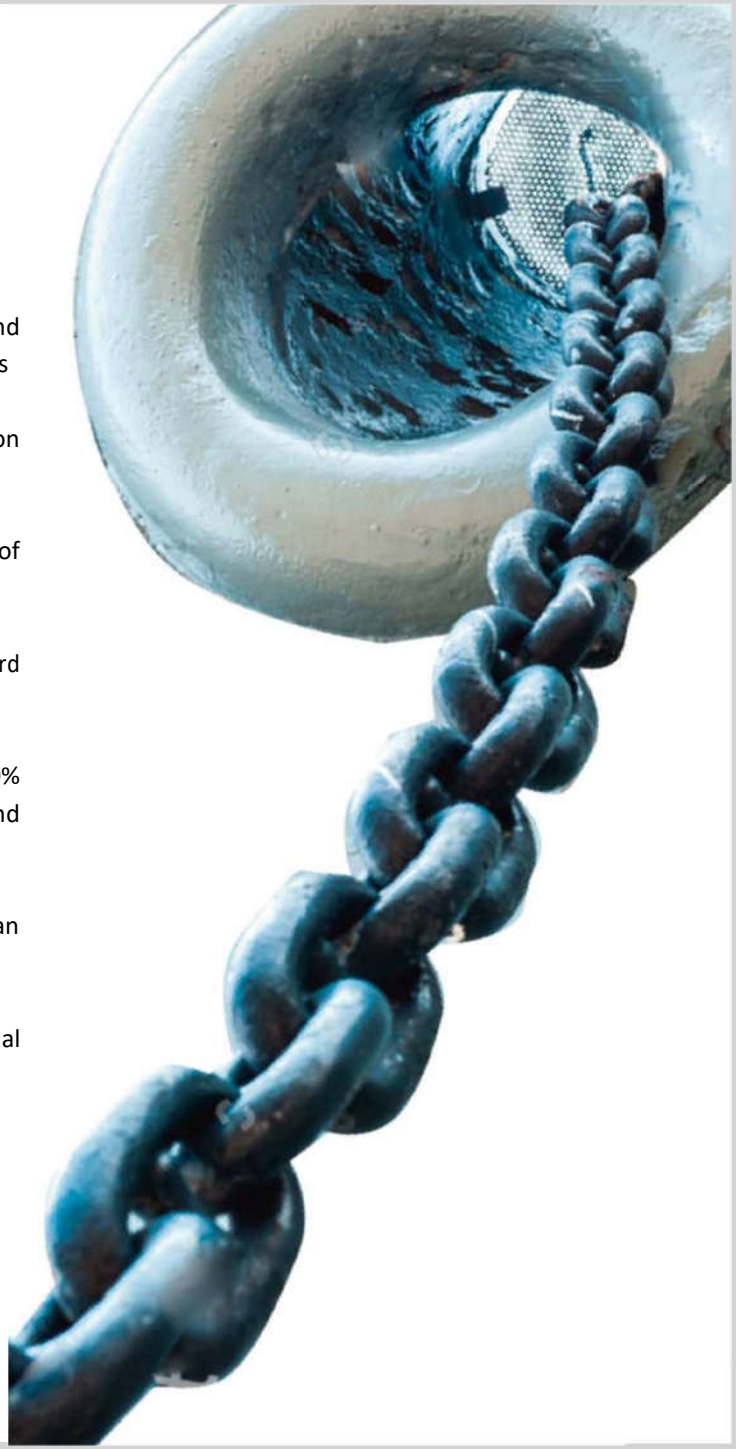
• ensure the efficient transport of a significant part of Europe's second largest manufacturing industry

• guarantee roughly a 25% of the imported goods to the third largest economy in the Eurozone

• ensure, through their subsidiaries and affiliates, over 40% of the terminal services in Italy, both for passengers and goods

• provide towage operations in a large number of Italian ports

• are among the most important customers of the national and European shipbuilding industry



OUR STRUCTURE

Assarmatori is governed by a Board of Directors which is chaired by the President.
The President and the Vice President(s) are elected by the members of the Board.
The Secretary General is responsible for the day-to-day operations carrying on the strategy and policy of the Association.



The Association is structured into thematic departments, coordinated by our staff, delivering specialized expertise to our Members on all industry aspects and supporting the activity of the related Working Groups.

Our departments are:

International Policy and Relations
Maritime policies at EU and international level

National Public Affairs
Institutional relations with the Italian Government and its regulatory bodies

Shipping and Maritime Policy
Legal and regulatory framework for shipping, ports and logistics, including Motorways of the Sea, cruises, Short Sea Shipping and offshore navigation

Taxation and Economics
Finance and fiscal affairs, regulatory framework, EU and National State Aid rules, port dues, wharfage and dockage

Labour, Employment and Legal Affairs
Collective bargaining agreement, services for the entire field of employment and social security including labour, tax, and maritime law, national insurance and social legislation

Ship Technology, Maritime Safety and Environment
Technical management, environment and safety of ships and operations, ICT and security, occupational safety and health of seafarers, climate change

Public and Media Relations
Media relations, events management, research studies, website and information to Members

Administrative Services
General and IT services in support of the Association

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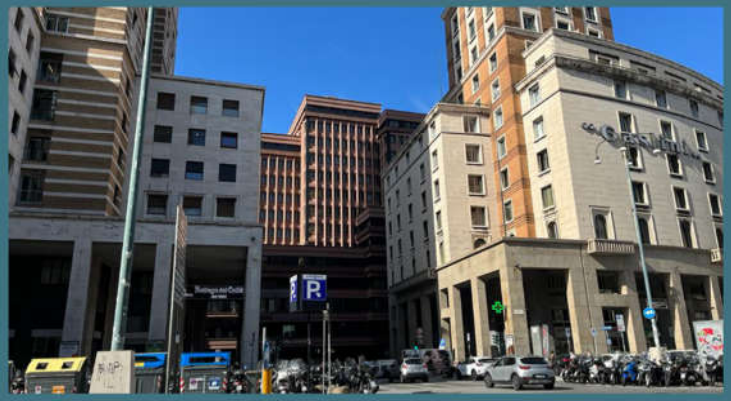

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